

# B REDACTED — 6-unit, Midwest metro

\$500,000 · 6 unit(s) · \$83,333/unit

## This one clears the bar.

On the numbers supplied, the deal holds up. Use the levers below to tighten it further before you commit.

CAP RATE

**6.9%**

NOI

**\$34,475**

DSCR

**1.15**

CASH-ON-CASH

**3.2%**

5-YR IRR (HOLD + SALE)

**11.3%**

110 METHOD

**FULL**

## Score breakdown — 74.59 / 100

|                   |            |
|-------------------|------------|
| Cash flow & yield | 19.61 / 35 |
| 110 Method        | 20 / 20    |
| Price basis       | 8.18 / 15  |
| Risk              | 18.31 / 20 |
| Upside            | 8.49 / 10  |

## Verdict

Grade B (74.59/100). At a 6.89% cap and 3.24% cash-on-cash on \$140,000 invested, this is a solid deal with a few levers to tighten.

WALK-AWAY PRICE (MAX TO STILL EARN A B)

**\$508,534**

The most you could pay for this property and still earn at least a B — you're at \$500,000, so you have room.

## Top risks

- Thin debt coverage (DSCR 1.15) leaves little margin if income dips.
- High break-even occupancy (87.59%) — little vacancy cushion.

## Rent analysis

The property is 6 unit(s) at \$5,100/mo in place versus \$5,700/mo at market — a 11.76% gap. Priced at \$500,000 (\$83,333/unit), the in-place rent puts the 1% rule at 1.02% and the gross rent multiplier at 8.17.

## Risk analysis

Net operating income is \$34,475 against an expense ratio of 40.70%. At current financing the deal runs a DSCR of 1.15 and breaks even at 87.59% occupancy. Thin debt coverage (DSCR 1.15) leaves little margin if income dips. High break-even occupancy (87.59%) — little vacancy cushion.

## Exit scenarios (5-year)

| PROJECTED VALUE | LOAN BALANCE | REFI CASH-OUT | SALE NET  |
|-----------------|--------------|---------------|-----------|
| \$579,637       | \$352,993    | \$81,734      | \$191,865 |

### Exit discussion

On the stated 5-year assumptions the property is projected at \$579,637 with a loan balance of \$352,993. A refinance could pull roughly \$81,734; an outright sale nets about \$191,865 after costs. Trapped equity today is estimated at \$0.

### What would change this grade

To move up a grade band, the smallest changes are: Lower the purchase price 4% (to \$480,000) ' B+; Raise rents 3% ' B+; Secure financing 0.75 points lower ' B+.

### Schedule E — first-year tax summary

| LINE | ITEM                                                                                                   | AMOUNT          |
|------|--------------------------------------------------------------------------------------------------------|-----------------|
| 3    | Rents received                                                                                         | \$58,140        |
| 7    | Cleaning and maintenance                                                                               | \$2,907         |
| 9    | Insurance                                                                                              | \$3,600         |
| 11   | Management fees                                                                                        | \$4,651         |
| 12   | Mortgage interest (banks) (Year-1, amortized monthly)                                                  | \$26,129        |
| 16   | Taxes                                                                                                  | \$7,200         |
| 17   | Utilities                                                                                              | \$2,400         |
| 18   | Depreciation (ESTIMATE — assumes 20% land, 27.5-yr straight line; your accountant sets the real basis) | \$14,545        |
| 19   | Other                                                                                                  | \$0             |
| 20   | <b>Total expenses</b>                                                                                  | <b>\$61,433</b> |
| 21   | <b>Income or (loss)</b>                                                                                | <b>\$-3,293</b> |

Excluded — CapEx reserve \$2,907: Not a Schedule E deduction — reserves are deductible only when actually spent

Hand this to your accountant — not tax advice. Depreciation is an estimate until an appraisal splits land from improvements.